

# Between Fluffy Bunnies and Command & Control Agile Adoption in Practice

5493

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# Mixed Messages & Confusing, Abstract Advice

“Managers can impose rules on the team, just not too many” Mike Cohn

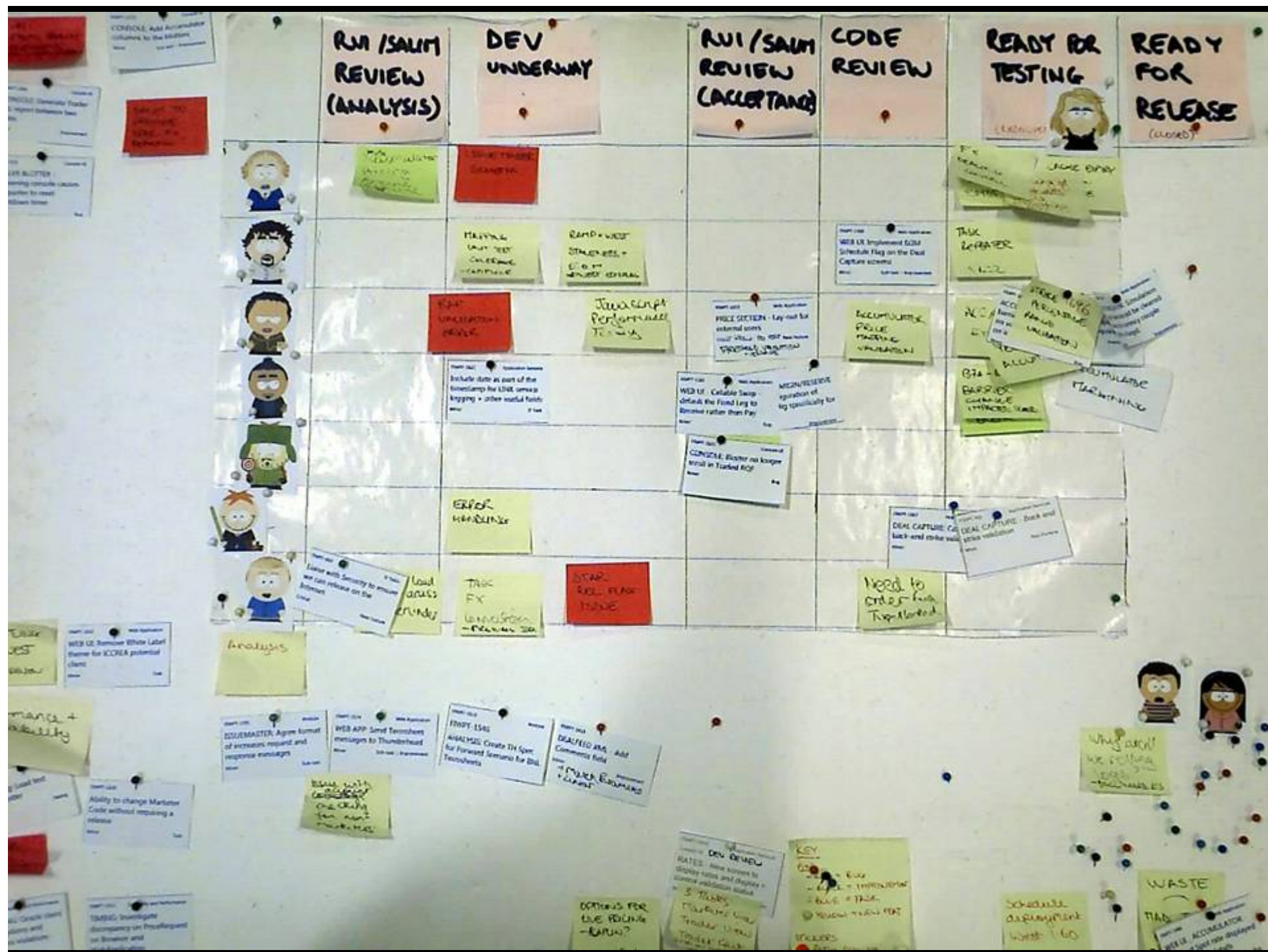
“Changing the self-image and social group fabric is the means to insure institutionalization of changes”  
David J Anderson

“Exercise control, just do it in a way that’s subtle and indirect” Mike Cohn

# Unactionable Advice

“If Scrum feature teams are in place, and the Product Owner and teams are applying Scrum with skill, then even with multiple teams SP1 [Sprint Planning 1] should be simple, quick, and without many questions”

Larman, C., & Vodde, B. (2010). *Practices for Scaling Lean & Agile Development: Large, Multisite, and Offshore Product Development with Large-Scale Scrum*. Addison-Wesley Professional.  
@benjaminm



# The Role of Leaders on a Self-Organising Team

“You’ve noticed that one team member, Jeff, is domineering and no one is willing to stand up to him.

This team has self-organized—it has chosen to let Jeff make all key decisions.

As the ScrumMaster for this team, though, you recognize that if Jeff continues to make all the decisions on his own it will impede the team’s efforts to improve

You consider having a private conversation with Jeff, but that is unlikely to change much.

You contemplate stepping in and overruling some decisions he makes, but if you do it once the team will expect you to continue to do so, which won't be good

You begin thinking about the agile principles of subtle control and influence

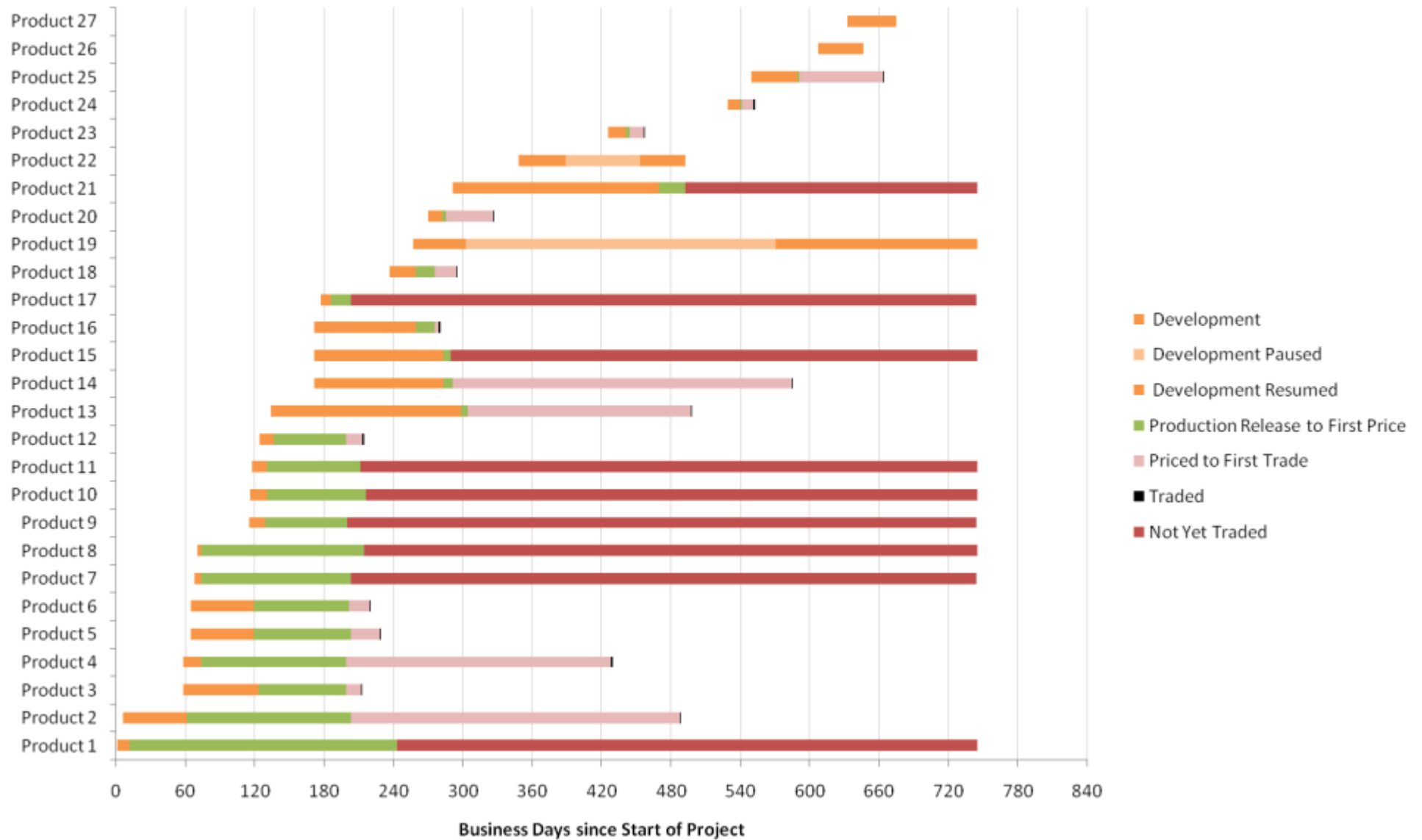
You decide to change the team's dynamics by asking management to add someone new to the agile team, someone who is likely to stand up to Jeff

If you see that the team has self-organized in a way that impedes it, it is your responsibility to find a way to agitate, stir up, or otherwise disturb the status quo, so that the team adjusts, hopefully reorganizing in a more productive way”





## Timeline of Products from Development to Production Trading



# **TOXIC POLITICAL ENVIRONMENT**





PEOPLE BLAME OTHERS AND THE SYSTEM,  
DENYING PERSONAL RESPONSIBILITY  
AND DENY THEY ARE DENYING

CHRIS ARGYRIS

# Left Hand Right Hand Case Study

## **What I thought but did not say**

What we are doing is crazy!

Use humour so I don't offend them

Uh oh, they feel criticised.  
Better stop.

It looks like we'll never really address this point now ...

## **What was said**

Me: (Joking) I think this may be the best graph I ever done [explain detail]. I thought it might be interesting to review here.

Sponsor: This graph shows how well the technical team has done and how badly we have made business decisions.  
[all laugh]

**“PEOPLE ARE ALL FOR THE TRUTH,  
AS LONG AS THE TRUTH IS NOT  
EMBARRASSING OR THREATENING”**

**CHRIS ARGYRIS**

Does my arse look big in this?



# Logic of the Kanban Method

“It is the Work In Progress limit that ultimately stimulates conversations about process problems

The team has the option to:

- break the limit,
- ignore the problem and carry on,
- or to face up to the issue, discuss it and suggest a change.”



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The "Working" column's limit was 2. We had 3 items in it. I raised the limit to 3. There are now 4 items in it. [#kanban](#)

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# Theory of Action



How we think we act

How we tell others we act

≠

How we actually act



No, no,  
don't  
say it  
like  
that!

# Feedback

“Your feedback to the team member was poor because:

It did not focus on any positive actions and it didn't use any examples”

Demonstrates:

Skilled Incompetence

Skilled Unawareness

# Measuring Transparency

A team of Transformation Consultants secretly scored how transparently each member of the team was acting



<https://vimeo.com/43256388>







# **“KANBAN TRIES TO AVOID EMOTIONAL RESISTANCE”**

# Kanban Method: Respect Current Roles

“We must ... drive out fear in order to facilitate future change.

By agreeing to respect current roles, responsibilities and job titles we eliminate initial fears.

This should enable us to gain broader support for our Kanban initiative”

# The Frame Experiment

## Existing Frame

### **Self**

- I understand the situation and know the right answer

### **Other person**

- Is uninformed or ill-intentioned
- May have questionable motives if they disagree

### **Task**

- Get them to see things my way

## Altered Frame

### **Self**

- I have some information but I may not see or understand everything

### **Other person**

- May see things that I don't see which could help
- Is acting with integrity given their situation

### **Task**

- Combine our knowledge to make the best choice

Source: Based on the work of Martin, Schwarz, Argyris & Schon, and Action Design Partners

# Mutual Learning Model

## Core Values

Publicly testable information

Free and informed choice

Internal commitment

## Strategies

Test assumptions & inferences

Share all relevant information

Explain reasoning & intent

Combine advocacy & inquiry

THIS  
WEEK →  
HOLIDAYS

DEV CALL:  
VINH  
MON

JWH WFH

DEV CALL:  
LAWRENCE  
TUE

BM NOT IN  
Der Day  
Kane

WED

DEV CALL:  
TAMARA  
THU

ADAM AWAY

BM NOT IN

DEV CALL:  
ANDY  
FRI

ADAM  
LO



NEXT →  
WEEK  
HOLIDAYS

LAWRENCE IN SA  
FOR THE WEEK

DEV CALL:  
VINH  
MON

DEV CALL:  
Der Day  
Kane  
TUE

BM NOT IN

DEV CALL:  
ANDY  
WED

THU

BM NOT IN

FRI

FOLLOWING  
WEEK →

Give the problem to the team  
Use simple structures



Agree on protocols  
to make 'negative'  
views discussable



# Reduce the barriers to surfacing problems

# Wasted Time Sources

Wasted Time Area	Sum of Team Time Wasted
<b>Internal</b>	<b>457</b>
Desktop PC	98
Development Technology	82
Builds	72
Process Issue	51
Technical Debt	36
Merging	25
Team Technology	15
Specifications	15
<b>External Team</b>	<b>420</b>
Pricing Engine A	145
Document Generation Team	81
Pricing Engine B	41
Single Sign On	39
Pricing Engine C	33
Oracle Database	24
XML Data Architecture	17
Pricing Engine D	10
<b>Common Environment</b>	<b>56</b>
Jira	18
Wiki	16
<b>Grand Total</b>	<b>935</b>



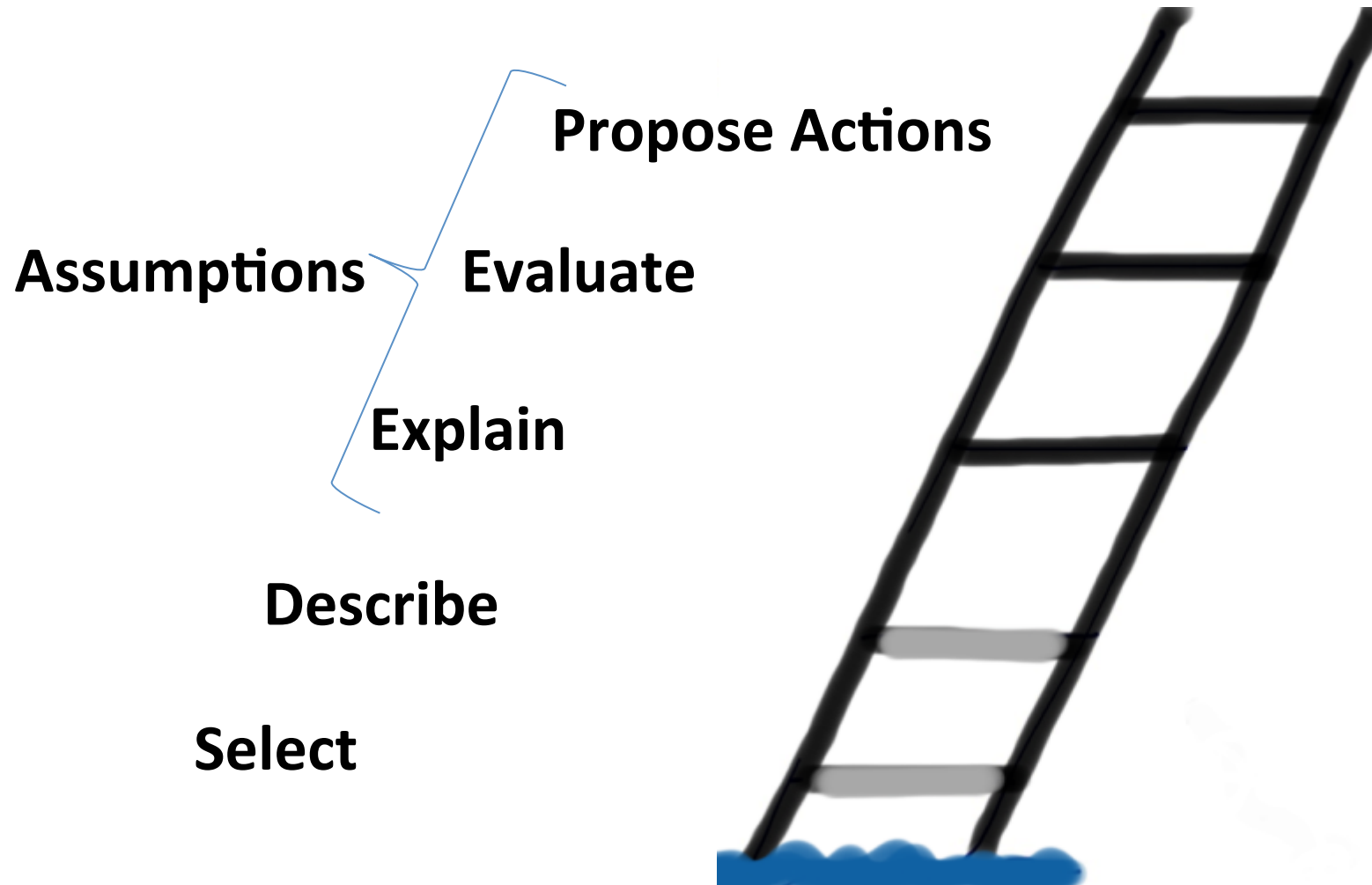


Understand different views





# The Ladder of Inference







# Practising with the Ladder of Inference

Say what you see.  
*[Check if the other person  
sees it differently]*

Say what you think it  
means.  
*[Check for differences]*





# Code Review Queues





~~DEW~~ X

## Design ways to test disagreements

Support Countdown  
reset on ticket

AS

DTX

AS  
VL

P NOT

DI TILE

AS  
JS



Two

WRITE ONE SMALL  
TEST TO CHECK THE  
DEAL MANAGEMENT  
TICKET  
TIX  
[3P]

Initial Smoke Test  
- SHUTTER THE NEW BUTTON  
- AND TO CI  
TIX

PERFORM MORE FREQUENTLY  
AROUND 'DEALMAN' SHOULD  
APPEAR  
TIX

SQL - NOT DIFFERS  
PENDING THE WORKING  
AFTER REFINES AGAIN  
ON SET UP/ANALYSIS  
IN DATA ANALYSIS  
TIX

FIXED MARKET ORDER  
WHEN A CTRN TRADE  
EXISTS AND I CHECK  
THE EXISTING MESSAGE AND  
'DISPATCH' DATE IS CTRN  
TIX

BIGGER TICKETS  
THE NEW DAYS  
THIRD LAST LINGER  
TAKE UNDER THROUGH  
TEST

CODE REVIEW IS  
RARELY THROUGH  
MORE THAN ONE  
DAY

SPEAK TO  
ADAM SHOME  
ABOUT DISCARD  
TIMEOUT FOR LBN  
TIX

FIX ALIGNMENT  
IN IER  
TIX

Grid Header Bar needs  
to handle delete button  
disagreement to delete  
TIX

CREATE CHART OF  
WHICH COMPONENTS  
CAN GO DOWN AND  
WHAT THE EFFECT IS  
TIX

DEVELOP WORKBENCH  
MARKS  
- ADD DATA FOR TRADE  
DESCRIPTION  
TIX

CAN'T REPRO  
APP IN IE  
RECONNECTS EVERY  
10 MINS AFTER  
LOOP TIMEOUT  
TIX

DELETE ORDERS  
WHEN 'ABANDON' ATTACHED  
X  
TIX

CONTROL WHO CAN  
SEE NEW FEATURES  
WHEN CODE DEPLOYS  
TO PRODUCTION  
TIX

FIX DISCARD  
ISSUE IN  
RET DATA SOURCE  
TIX

DISPLAY PREVIOUS  
TRADES DESCRIPTION  
TIX

LONG WORKBENCH THE  
OUT OF MEMORY/CRASHING  
THAT NEW SPACE  
ON LIMIT ORDERS  
TIX

Prepare Test Fixtures  
for Acceptance Tests  
TIX

Review CSS  
for Deal Management  
Ticket  
TIX

LIBERATOR  
VCS  
WORKING ISSUE  
TIX

WRITE AT LEAST ONE  
INTEGRATION TEST FOR  
DEAL MANAGEMENT  
TIX

Display Progress  
bar when trade  
is first sent to Server  
TIX

DEALER INTERVENTION  
TICKETS VISUALS  
TIX

IF Done CCO does  
not work on  
SESSION  
TIX

Delete error bug  
Deleting 3 order randomly  
prevents further deletion  
until the whole is updated  
TIX

Set up user  
that always goes  
to dealer intervention  
TIX

SETTING UP  
LESS CSS WORKBENCH  
TIX

Perform Review  
with Julian  
about Performance  
Intelligence  
TIX

UPDATE MOCK DE  
TO ADD DATA FOR  
TRADE DESCRIPTION  
TIX

INVESTIGATE  
DEALER INTERVENTION  
STATES  
& TRADE MODEL  
TIX

ENSURE ALL VISUAL  
CONTROLS ARE CHANGED  
(INCLUDING DATE PICKER)  
TIX

UPDATE TICKET  
MOCENTS  
BASED ON SESSION  
TIX

Ticket should  
display Error  
Message  
TIX

DEVELOPERS DO NOT  
APPLY TO TICKETS ON  
FWD LARGER OF  
TRADE TITLE  
TIX

Setup a Deal  
Management Workbench  
TIX

MAKE IT EASY  
TO TEST DEVELOPERS  
TIX

Delete order  
INFO ABOUT THE TICKET  
WHEN SALESMAN CLOSING  
I CAN'T GET RID OF THE  
MESSAGE BAR  
TIX

DEALER WORKING  
MOSES

INVESTIGATE  
WHY WORKBENCH  
WONT LOAD ON IE

VMS running out  
of disk space

1 DAY

2 DAYS

3 DAYS

4 DAYS

5 DAYS

6 DAYS

7 DAYS



## BLOTTERS

ACTIVITY BLOTTER IS NOT  
ALWAYS EMPTY WHEN YOU  
LOGIN

\* Smoke tests show issue

\* Seems to be orders only

\* Close browser without logout?

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KG

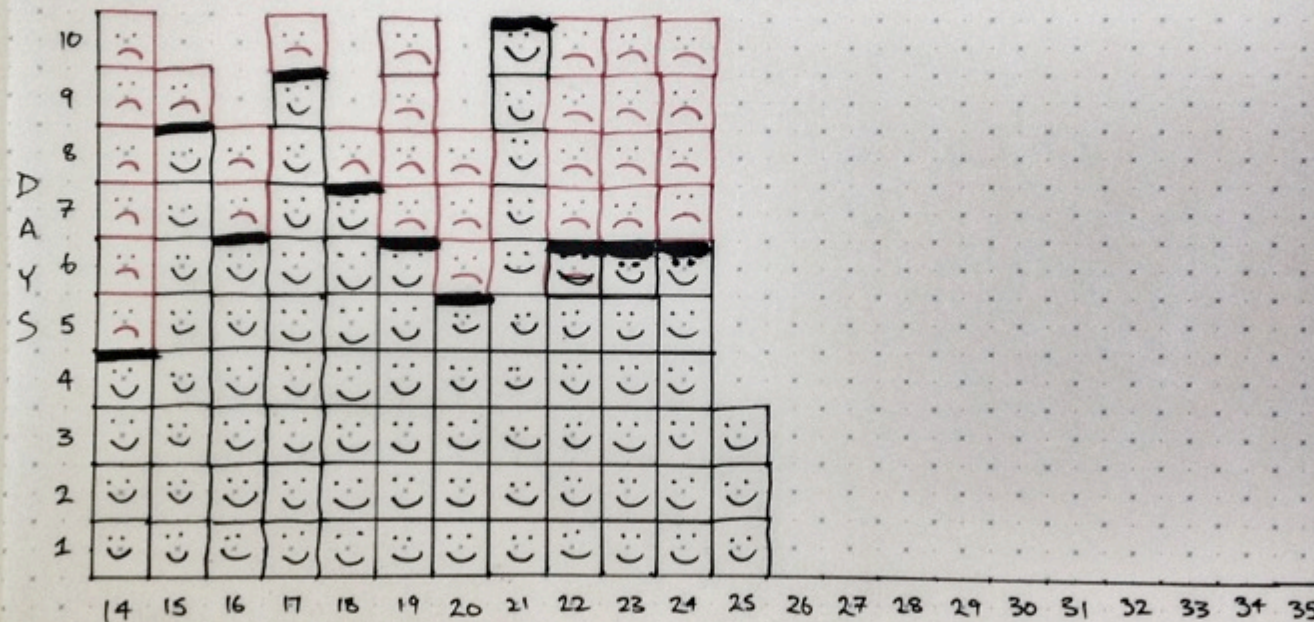
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Sometimes measuring alone is  
not enough















## WAS THE BUILD BROKEN?



SPRINT

# Investigating build failure reasons showed patterns

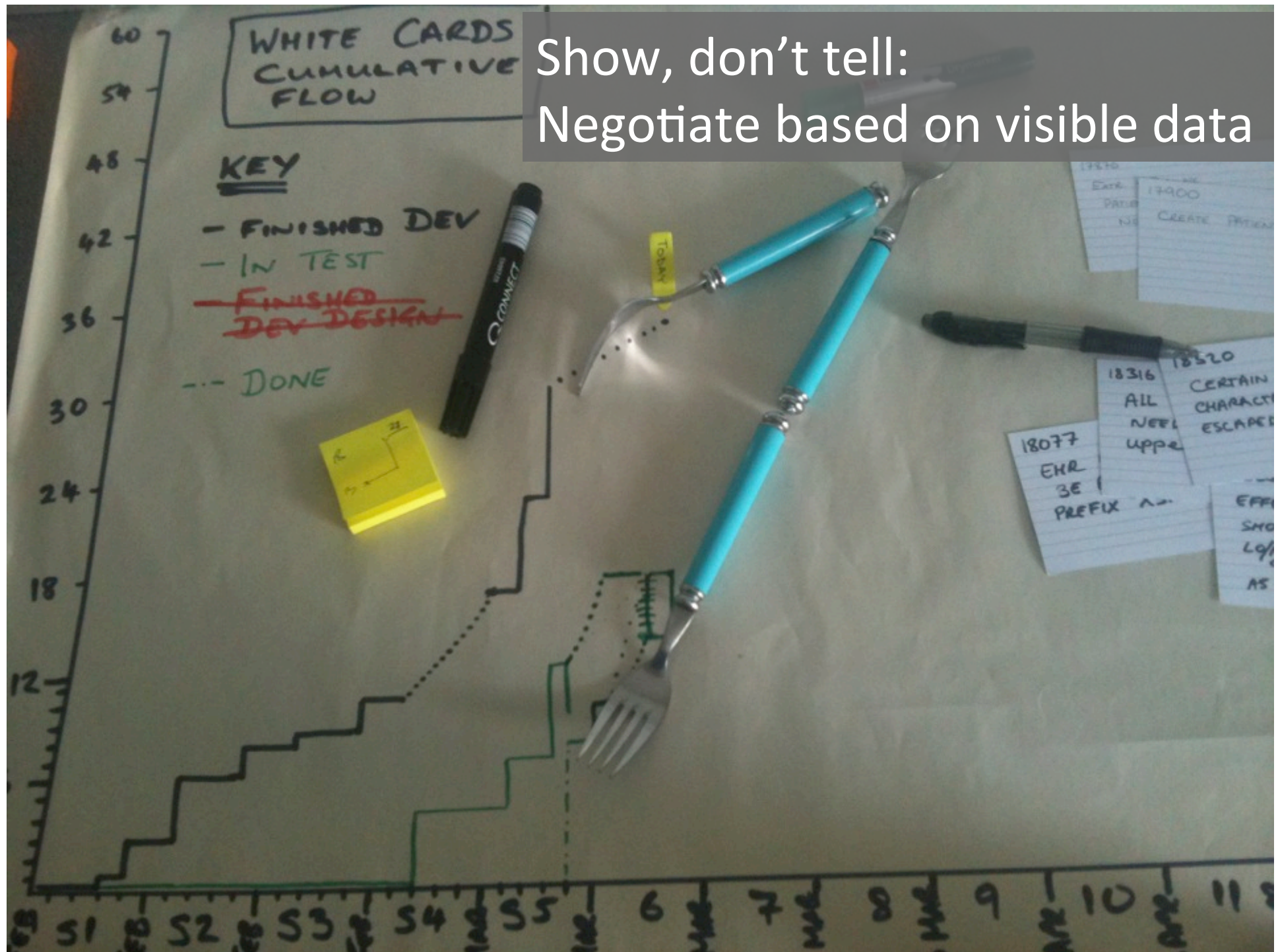
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testing openajax fix  
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testing openajax fix  
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testing openajax fix  
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openajax  
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openajax  
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triggered to test openajax issue  
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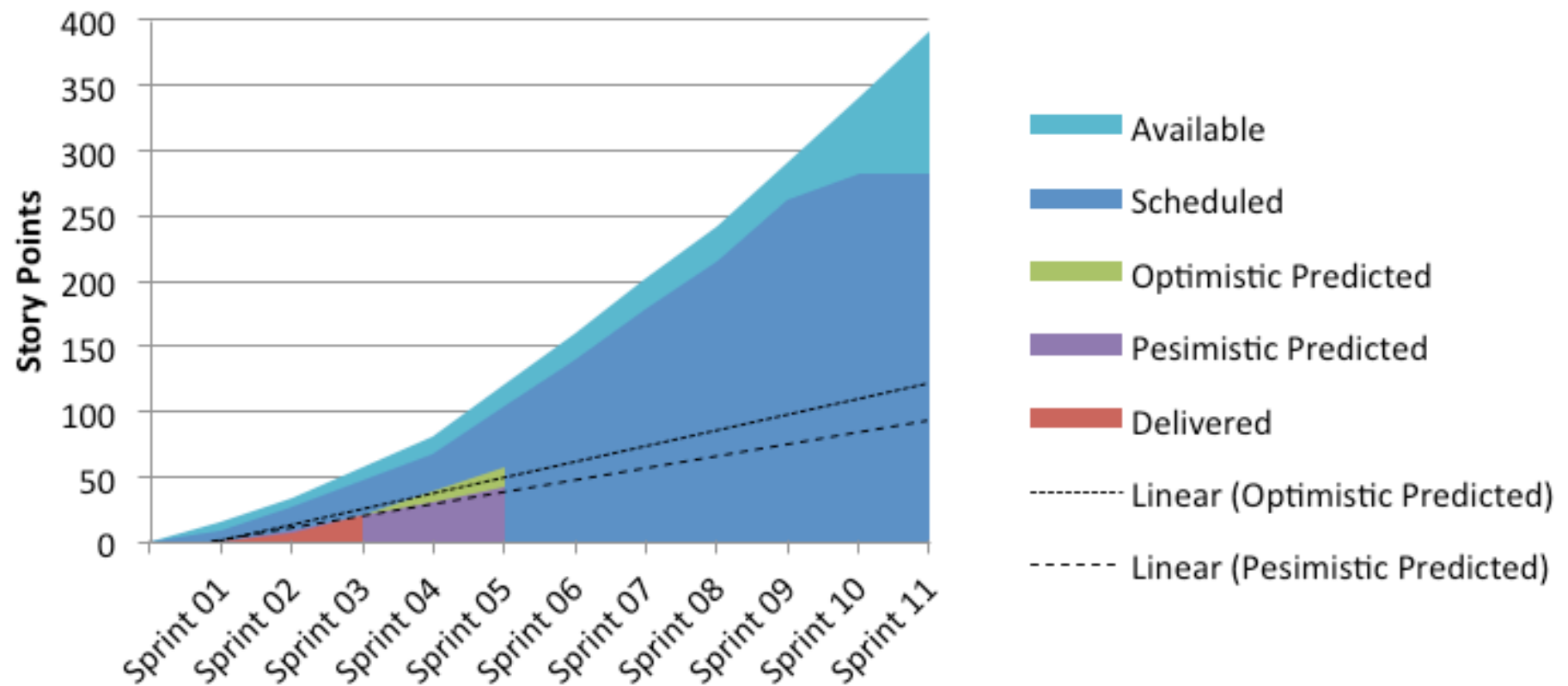




Show, don't tell:  
Negotiate based on visible data



## Released Story Points Burn Up



# Summary

- Agile advice is often has abstract or has gaps (how to detect and correct if things go wrong)
- The advice is too abstract to know how to implement it
- The stories of implementations are often inconsistent with the values – transparency, openness and self-organisation
- There's a gap around dealing with situations of embarrassment and threat
- We often create what we're trying to avoid
- Single-loop structural changes can help
- Acknowledging this gap and practising a new frame and behaviours (Ladder of Inference) has helped



# Questions

Session 5493

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